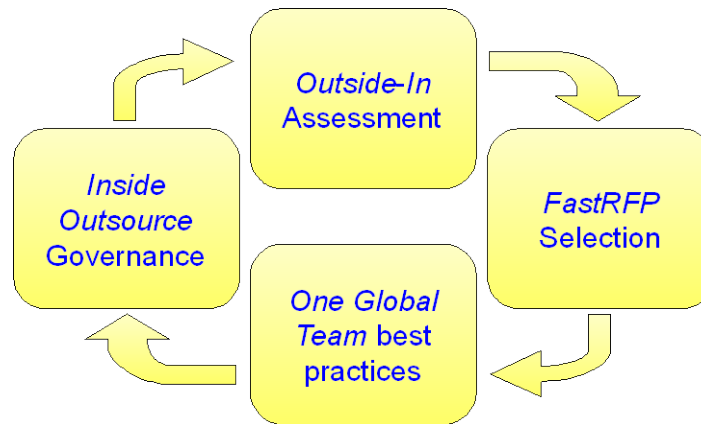


# Inside Outsource Consulting

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*An independent outsourcing advisor*



Corporate boundaries are expanding to include an increasingly complex array of domestic and international outsourced, cosourced, and multisourced partnerships. Building and managing these partnerships is a skill most enterprises fundamentally lack. *Inside Outsource Consulting* helps enterprises develop and sharpen their sourcing and global management skills, with a spectrum of services and consultative offerings that get results.

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## Outside-In Assessment Service

- No-cost on-site strategy consultation.
- Core/Context analysis of engineering and IT business services.
- Looks for hot spots in cost, skills, or business value.
- Delivers a multi-dimensional analysis of your operations, and a sourcing strategy document that becomes your outsourcing blueprint.

## FastRFP Selection Service

- Proprietary 12-point vendor evaluation model.
- Finds the right vendor in the right locale for your needs.
- Gives you the benefit of a transparent, unemotional, and informed vendor selection process.
- Takes your RFP process from months to weeks or even days.

## One Global Team Training

- Best practices in global team management. Co-developed with an Indian software services executive, to ensure a balanced perspective.
- Delivery capabilities in US and India.
- Training and one-on-one coaching to build proficiency in global team management.
- Customized or off-the-shelf content.
  - Engagement planning, knowledge transfer, process, security, infrastructure, communication, culture, time and distance.

## Inside Outsource Governance

- Brings instrumentation, metrics, and assessment to your vendor management program.
  - Faster, Cheaper, and Better than what?
- Sets concrete goals and provides objective measurement of both sides of your team.
- Provides facilitated governance sessions to match your management rhythm.